

## **Introductions and Administrative**

With 70 members in attendance, the meeting was called to order at 9:00 a.m. PST. After brief introductions, the committee reviewed AFSA's antitrust statement and approved the minutes from the Fall 2023 committee meeting in Salt Lake City, Utah.

# The History of Consumer Credit

Jim Keiser, who was previously at the Pennsylvania Department of Banking & Securities, led a deep dive into the background and history of consumer credit. Mr. Keiser discusses topics such as small loan companies, mortgages, fintech, and how the beginning of the industry came to be.

# Fraud Trends: Motor Vehicle

Paul Steier of the American Association Motor Vehicle Administrators led a discussion on ongoing fraud trends seen in the motor vehicle industry. Mr. Steier covered topics including vehicle theft, lien fraud, anti-fraud education resources, and other areas of concern.

## **Rate Caps**

Committee members addressed rate cap observations in Illinois and South Carolina, as well as updates in DIDMCA and the Maryland bank partnership.

## **Issues Roundtable**

Committee members held an open roundtable to discuss their other legislative priorities, including collections, VPP issues, state examinations, interchange, and other emerging issues.

## **Future Meetings & Adjournment**

Committee members reviewed the calendar of upcoming State Government Affairs Committee meetings and planned to next meet in May 2024 in Fort Lauderdale, Florida. The committee adjourned at 12:00 p.m. PST.



# Attendees

Kelly Abernathy – 1<sup>st</sup> Franklin Craig Allred – Prestige Dustin Alonzo - Hinshaw & Culbertson LLP Nathan Anderson – Bridgecrest / Drivetime Danielle Arlowe - AFSA Iulie Ausland – CashCo Financial Services Vic Barr - Security Finance Corporation of Spartanburg Mark Bartleson – Nissan Motor Acceptance Katherina Bodnar – 1<sup>st</sup> Franklin Stephanie Casto – GM Financial Austin Clancy - OneMain Doug Clark – Heights Finance Alicia Dagosta – Opportun, Inc. Mark Edleman - McGlinchev Connie Eiseman – OneMain Robert Engilman – Westlake Financial Srvs. Mike Ferris – Fortegra Scott Fontenot – Wells Fargo Auto Gary Fulk – Heights Finance Ezra Garret – Oportun Nate Glazier - Toyota Financial Services Marina Goewey - Global Lending Services John Greco – FIMC Partners Christopher Hahn - Credito Real USA Finance Elizabeth Hammond – Mariner Finance John Harvey – Security Finance Corporation of Spartanburg Phil Hitz – OneMain Stefanie Jackman – Troutman Pepper Stacey Jones – Tidewater Finance Company Marci Kawski – Husch Blackwell Simon Keymer – Keymer Inc. Bonnie Klapaska – Mariner Finance Cathy Klimek - Securian Financial Group Brad Laughlin – Ally Financial Dennis LeVeine - Brock & Scott, PLLC Johnathan Lippert – Porsche Financial Srvs. Courtney Magnarella – Flagship Credit Acceptance

Melia Mccraw – Security Finance **Corporation of Spartanburg** Stephen McDaniel – F&I Sentinel Maureen McGee - Oregon Financial Services Association Grady McNett – Prestige Financial Services Tom Miller – Mississippi State University Josh Miller – Kubota Credit Corporation Kristen Miller – Global Lending Services Sarah Milovich – Carleton, Inc. Rob Mossel – Ford Motor Credit Company Kris Nelson – Allied Solutions / Securian Brad Noel - Republic Finance LLC Terry O'Laughlin – Reynolds and Reynolds / **Reynolds Documents Services** Jim O'Reilly – National Bankruptcy Services Tom Oscherwitz – Informed, Inc. Kerry Palombo - Heights Finance Mike Pendy – Credit Acceptance Corporation Tracy Sandin – Security Finance Corporation of Spartanburg Elora Rayhan – AFSA Clay Scheitzach – Bridgecrest Acceptance Corporation / DriveTime Bryan Schneider – Manatt Phelps & Phillips Joe Schubert – Security Finance Corporation of Spartanburg Noam Silverman - Southeast Toyota Finance Mick Stanton – Republic Finance, Inc. Suzi Straffon – Allied Solutions – Securian **Financial Group** Katie Sumner – Republic Finance, Inc. Mike Tomkies – Dreher Tomkies LLP Shane Turner – Security Finance **Corporation of Spartanburg** Antonio Vargas – Prestige Financial Services Mark Walters – Credit Central. LLC Ernest Wheeler – TD Auto Finance LLC Sheri Wilford – LPI Loans Hoan Vo – Hyundai Capital America John Yarbrough –PDP Group, Inc.