

AMERICAN FINANCIAL SERVICES ASSOCIATION



# 36<sup>th</sup> AFSA INDEPENDENTS CONFERENCE & EXPOSITION

April 16-18, 2019

Fairmont Hotel

Austin, TX

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## CONFERENCE ROSTER



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***The Next Generation***

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**36<sup>th</sup> INDEPENDENTS CONFERENCE &  
EXPOSITION  
APRIL 16 - 18, 2019**

**AFSA BOARD OF DIRECTORS MEETING  
APRIL 16, 2019**

**THE FAIRMONT HOTEL  
Austin, Texas**



**2019 AFSA INDEPENDENTS CONFERENCE & EXPO  
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**2019 AFSA INDEPENDENTS CONFERENCE & EXPO  
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**2019 AFSA INDEPENDENTS CONFERENCE & EXPO  
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**2019 AFSA INDEPENDENTS CONFERENCE & EXPO  
ROSTER BY LAST NAME**

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## 2019 AFSA INDEPENDENTS CONFERENCE & EXPO ROSTER BY COMPANY

---

### **1<sup>st</sup> Franklin Financial Corporation**

Ben Cheek, *Vice Chairman*  
Roger Guimond, *Executive Vice President & Chief Financial Officer*  
Mike Haynie, *Executive Vice President, Human Resources*  
Ginger Herring, *President & CEO*  
Steve Knotts, *Regional Operations Director*  
Kay O'Shields, *EVP & Chief Learning Officer*  
Nancy Sherr, *EVP, Chief Marketing Officer*  
Chip Vercelli, *Executive Vice President & General Counsel*

## A

### **Acceptance Loan Company**

Chris Mitchell, *Chief Executive Officer and President*

### **ACI Worldwide**

Darcy Locke, *Sr. New Business Development Executive*  
Chris Mazur, *Customer Success Manager*  
Lauren Reilly, *Senior Manager, Marketing*  
Neil Williams, *Director Business Development Executive*

### **American Financial Services Association**

Danielle Arlowe, *Senior Vice President*  
Michele Battaline, *Director, Meetings & Conferences*  
Jenny Bengtson, *Director, Membership and Marketing*  
Marcy Berger, *Member Services Coordinator*  
Philip Bohi, *Vice President, Compliance Education*  
Ann Carmichael, *Vice President, Congressional Affairs*  
Jack Ferry, *Vice President, Communications*  
Tiana Gaskins, *Accounting Associate*  
Bill Himpler, *President and Chief Executive Officer*  
Matt Kownacki, *Director, State Research and Policy*

Toni Lewis-Bennett, *Vice President, Member Services and Engagement*  
Perla Manuel, *Corporate Secretary*  
Danielle McLean, *Director of Accounting*  
Tom Morano, *V.P. Meetings & Conferences*  
Nick Paige, *Manager, Website & Social Media*  
Tony Pelegrin, *Vice President & CFO*  
Chris Stinebert, *Assistant to the President*  
Susan Sullivan, *Director, Congressional and Political Affairs*

### **AFSA Education Foundation**

Rhonda Ashburn, *Executive Director*  
Angela Waugaman, *Director of MoneySKILL*

### **ALG**

Heather DeSandre, *Senior Director, Industry Solutions*

### **Allied Business Systems, LLC**

Chris Hall, *President & CEO*  
Miranda Price, *Director, Business Development*  
Liz Sanders, *Director, Software Development*  
Sarah Wright, *Director, Implementation Services and Support*

### **Allied Solutions, LLC**

Brandin Bottomley, *Regional Vice President*  
Jay Berryman, *Regional Vice President*  
Jim Berryman, *Regional Vice President*  
Abbie Doyle, *Events & PR Specialist*  
Ryan Frantzen, *Vice President of Sales*  
Becky Igo, *Regional Vice President*  
Fran Mertens, *Regional Vice President*  
Suzi Traffon, *Marketing Consultant*  
Dave Underdale, *Chief Marketing Officer*

### **Ally Financial Inc.**

Stevo Trpovski, *Business Development Manager*

### **Ally SmartAuction**

Scott Dumboski, *Director of Ally 3pr*  
Rick O'Connor, *Senior Director*

## 2019 AFSA INDEPENDENTS CONFERENCE & EXPO ROSTER BY COMPANY

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### **American National Insurance Company**

Jimmy Hingle, *AVP Credit Insurance Sales*  
Kevin Moore, *Senior Marketing Manager*  
Dan Safriet, *Vice President, Sales*

### **Anderson Brothers Bank**

Micky Watts, *SVP, Dealer Services*

### **Apak Group, Inc.**

Jeff Bunch, *Vice President, Global Sales*

### **Asbury Management Group, Inc.**

Andy Asbury, *Chief Financial Officer*  
Chip Asbury, *President*

### **Atmosera**

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Jon Thomsen, *CEO*  
Sean Vantura, *CISO*

### **AUL Corp.**

Bryan Nieves, *Vice President of National Accounts*  
Jacqueline Swank, *Director of Marketing*

### **Automotive Credit Corporation**

John Cavanaugh, *Chief Financial Officer*

## **B**

### **Bank of the West**

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### **BankUnited N.A.**

Bev Abrahams, *Senior Vice President*

### **Barron & Newburger, P.C.**

Kevin Crocker, *Attorney*

### **Black Book**

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### **Blink Identity**

Mary Haskett, *CEO and Co-Founder*

### **BMO Harris Bank, N.A.**

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Guadalupe Marquez, *Director*  
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Rochelle McClanahan, *Chief Financial Officer/Compliance Officer*  
Andrew Morrison, *Executive Vice President*  
Donna Muse-Marcy, *CEO*  
Tim Schneider, *Chief Operating Officer*

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### **CAC Services**

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### **Capital One Auto Finance, Inc.**

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### **CapitalSource**

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### **Chartwell Partners**

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### **CIBC**

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## 2019 AFSA INDEPENDENTS CONFERENCE & EXPO ROSTER BY COMPANY

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### **Clearwater Payments**

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### **Coastal Finance Company, Inc.**

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### **Consolidated Asset**

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## 2019 AFSA INDEPENDENTS CONFERENCE & EXPO ROSTER BY COMPANY

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Joel Nelson, *Regional Vice President*  
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## 2019 AFSA INDEPENDENTS CONFERENCE & EXPO ROSTER BY COMPANY

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JD Nelson, *Director*

John Rowan, *Director*

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Jim Thurman, *Chief Operating Officer*

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Greg Harris, *Sales Executive*

### **LPI Loans**

Sheri Wilford, *President*

## 2019 AFSA INDEPENDENTS CONFERENCE & EXPO ROSTER BY COMPANY

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### M

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Bonnie Klapaska, *Chief Compliance Officer*

Jim Schneider, *Chief Operating Officer*

Janet Smith, *Executive Vice President & Chief Administrative Officer*

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Sager Moritzky, *President*

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Diana Moreau, *Sales Manager*

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Sheri Reynolds, *Vice President of Sales*

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#### **Model Finance Company**

John Cox, *President*

#### **Moss Adams**

Gabe Nachand, *Partner, National Practice Leader, Financial Institutions*

### N

#### **NetSpend Corporation**

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Ben Stites, *Director of Business Development*

#### **New Age Financial, Inc**

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#### **NIADA**

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#### **Nicholas Financial, Inc.**

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Bill Harned, *Account Executive*

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### O

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#### **OneMain**

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#### **Opportunity Financial**

Vasili Gerogiannis, *SVP, Finance & Capital Markets*

Shiven Shah, *Chief Financial Officer*

#### **Ovation Partners**

Josh Bullock, *Partner/Managing Director*

AJ Jarrett, *Portfolio Manager*

Joel Katz, *Partner/CFO/CCO*

Troy Ritter, *Portfolio Manager*

### P

#### **Park National Bank**

Jack Arthur, *Commercial Loan Officer, Struct. Warehouse Fin.*

Jeff Gluntz, *Vice President*

Craig Larson, *Senior Loan Officer - Vice President*

Dan Maloney, *Commercial Loan Officer*

Ethan Strobe, *Lender*

## 2019 AFSA INDEPENDENTS CONFERENCE & EXPO ROSTER BY COMPANY

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### **Payment 1 Financial Group**

Jake Gaddy, *President*

### **Paymentus**

Matt Marderness, *Regional Sales Director*

Nelly Meyer, *Regional Sales Director*

Doug Reynolds, *Regional Sales Director*

### **PaymentVision**

Rob Pollin, *Chief Executive Officer*

Jack Sabanosh, *Senior Sales Executive*

Jason Waldman, *Senior Sales Executive*

### **PayNearMe MT, Inc.**

Bruce Gaskill, *Strategic Account Executive*

Anne Hay, *Vice President, Marketing*

Kim Jordan, *Strategic Sales Exec.*

Mike Kaplan, *Chief Revenue Officer*

### **Penn Hill Associates**

Kevin Camell, *Senior Associate*

Tim Harrelson, *President*

Max Schnellbaugh, *Associate*

### **People Strategies Inc.**

Terri Horn, *Managing Director*

### **People's Credit, Inc.**

George Bolek, *President*

### **Peritus Portfolio Services**

Jody Jimerson, *VP Sales and Marketing*

Gary Perdue, *President/CEO*

### **Personal Finance Center**

Frank Camacho, *EVP, Chief Operations Officer*

Seatiel DelaCruz, *Assistant Loan Manager*

### **Plateau Insurance Company**

Skip Davis, *Senior Vice President*

Mike Graham, *Senior Vice President*

John Kelly, *SE Marketing*

### **Postlethwaite & Netterville**

Kelly Hidalgo, *Audit Director*

### **Preferred Credit, Inc.**

Joe Bergstrom, *Chief Financial Officer*

Steve Windfeldt, *EVP/ Secretary of the Board*

### **Pronto Finance, Inc.**

Mark Fessler, *Chief Financial Officer*

Ben Gabis, *President & CEO*

### **PTS Financial Services, Inc.**

Ranny Lane, *Account Manager*

Charles Smitherman, *Vice President, General Counsel*

## **Q**

### **Quality Acceptance**

Ofer Alon, *Chief Executive Officer*

## **R**

### **Rainbow Finance LLC**

Parvez Dhillon, *Vice President of Finance*

Craig Rouse, *Compliance Manager*

Craig Walker, *Vice President, Sales*

### **Reingold Inc.**

Joseph LaMountain, *Vice President*

### **Remarketing by Element**

Jay Watson, *Vice President, Remarketing*

### **Renewal Financial Services, LLC**

Rickie Keys, *Founder & President*

### **REPAY- Realtime Electronic Payments**

Aaron Clark, *Sales Engineer*

Pamela Hende, *VP of Sales and Marketing*

Susan Perlmutter, *Chief Revenue Officer*

Stacey Precour, *Sales Consultant*

### **Republic Finance, LLC**

Rex Ellison, *President & CEO*

Mark Freeman, *Chief Financial Officer*

Troy Hartsell, *EVP & Director of Centralized Operations*

Anne Kurz, *Chief Administrative Officer*

Brad Noel, *Executive Vice President - Branch Operations*

Gary Phillips, *Chairman*

Ian Rehmert, *Chief Risk Officer*

### **Reynolds and Reynolds**

Terry O'Loughlin, *Director of Compliance*

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### **RSM US LLP**

Bob Eash, *Assurance Partner*  
Brandon Hollis, *Senior Manager*  
Joe Kaczmarek, *Director*  
Ronnie Lee, *Partner*  
Morris Marshburn, *National Leader, Specialty Finance*  
Robert McMurry, *Senior Manager*  
Jason Reinfried, *Assurance Manager*  
Rachel Richardson, *Senior Manager, Tax Services*  
Scott Ruby, *Senior Director*

### **Rudolph Incorporated**

Angela Hellman, *Manager*  
Jennifer Robles, *Owner*

## **S**

### **Salem One**

Tracy Brooks, *Vice President, Sales*  
Noel Hendley, *VP Sales*  
Rick Wesley, *Enterprise Development*

### **Secretariat International, Inc.**

Jim Day, *Managing Director*

### **Securian Financial Group, Inc.**

Kris Nelson, *Second VP & Actuary*  
Sam Shikowsky, *Sales Vice President*  
John Underwood, *National Sales Vice President*

### **Security Finance**

#### **Corporation of Spartanburg**

Vic Barr, *Chief Operating Officer*  
Heidi Bolton, *President*  
Susan Bridges, *Chairman of the Board*  
Sal Calvio, *VP, Talent Management*  
Bob Kelbe, *CIO*  
Jason Land, *VP of Marketing*  
Tricia Pendergrass, *Controller*  
Tracy Sandin, *SVP of Government & Public Relations*  
Joe Schuebert, *Vice President of Government & Public Relations*  
Shane Turner, *Vice President of Government & Public Relations*

### **Security National Automotive Acceptance Co.**

Chris Mitcham, *SVP of Servicing*

### **Sherman Credit, Inc.**

Shawn Sagrera, *Owner*

### **Sol Acceptane**

Brandon Ogden, *President*

### **Solutions by Text**

Danny Cantrell, *Chief Executive Officer & Founder*

Keith Julius, *Director of Sales*

Leigh Ann Lindsey, *VP of Client Relations*

### **SourceLink**

Stephanie D'Amico, *Senior Director, Business Development*

Greg Hamby, *Senior Director of Business Development*

Bob Nesbit, *EVP Operational Excellence*

Mike Wilkins, *Director, Business Development*

### **Southeast Toyota Finance**

Dan Chait, *President*

### **Southern Management Corporation**

Michelle Masters, *Chief Administrative Officer*

### **Southern Management Corporation**

Tara Trantham, *General Counsel & Chief Compliance Officer*

### **State National Companies**

Mark Baltuska, *Regional Vice President*

Grant Momberg, *Regional Vice President*

Clint Richards, *Regional Vice President*

### **Stephens Inc.**

Blair Farinholt, *Managing Director*

### **Stetson School of Business and Economics at Mercer University**

Beth Chapman, *Director of Executive Education & Associate Professor of Management*

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**Sun Loan Company/  
Brundage Management**  
Valerie Tolhurst, *Director, Human  
Resources*

**SunTrust Banks, Inc.**  
Doug Mitchell, *Senior Vice President,  
Dealer Financial Services*

**SWBC**  
Brett Baker, *AVP Sales*  
John Blair, *Executive Vice President,  
National Sales*  
John Hannah, *AVP, Product Management*

### T

**TD Auto Finance**  
Marc Womack, *Chief Operating Officer*

**Teledata Communications, Inc. (T.C.I.)**  
Bill Nass, *President*  
Christopher Tanner, *Regional Sales  
Executive*

**Temple University**  
Bill Dunkelberg, *Professor of Economics  
Emeritus*

**Texas Capital Bank**  
Stephanie Bowman, *Senior Vice President*  
David Fricke, *Executive Vice President,  
LOB Manager*  
Eric Trainor, *Senior Vice President*

**The Innovate Companies**  
Scott France, *Consultant*  
Darren Nelson, *Vice President, Originations,  
Sales and Marketing*

**Tidewater Finance Company**  
Nathan Benson, *Chief Executive Officer*  
Billy Fuller, *Chief Operating Officer*

**Time Investment Corporation**  
Blanton Everette, *Supervisor*  
R.E. Everette, *President*  
Artie Rogers, *Chief Financial Officer*

**TMG**  
Cassandra Byerly, *President*  
James Byerly, *Sales*

**Toledo Finance Corporation**  
Brad Davis, *President*

**Town Financial Corporation**  
Brian Luksetich, *President*  
Josh Luksetich, *Vice President*

**Toyota Financial Services**  
Katherine Adkins, *GVP,  
General Counsel & Secretary*

**TransUnion**  
Daryl Brown, *Director*  
JR Brown, *Major Account Executive*  
Nancy Flores, *Major Account Executive*  
Richard Francisco, *Vice President,  
Automotive*  
Brian Landau, *Senior Vice President*

**Turner Acceptance Corp.**  
Ruben Fridman, *Chief Financial Officer*  
Jonathon Levin, *President and Chief  
Executive Officer*

### U

**Union Credit Corporation of LA**  
Lester Dees, *President*

**United Group/United Finance Co.**  
Sam Bradbury, *Senior Vice President*  
Roger Lloyd, *Chief Operating Officer*  
Richard Parker, *Chairman*  
Rick Parker, *President & CEO*

**University of Texas**  
Tracy L. Arrington, *Lecturer*

### V

**van Wagenen**  
Jeff Anderson, *SVP, Sales & Relationship  
Development*  
Nancy Mellon, *SVP, Sales & Relationship  
Development*  
Jim Slowinski, *National Sales Director*

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### **Vergent LMS**

Lisa Freeze, *Client Financial Operation & Support*

Terry Freeze, *COO*

Melissa Putnam, *VP Administration*

Scott Putnam, *Chief Executive Officer*

Jennifer Tabb, *VP Lender Relations*

### **Veros Credit, LLC**

Cyrus Bozorgi, *President & CEO*

Stephanie Bozorgi, *Executive Vice*

*President, Administration*

## **W**

### **Wallace Management Co., LLC**

Janice Harris, *COO*

Vernon Willis, *Chief Financial Officer*

Collin M. Williams, *Executive Vice President*

### **Wells Fargo Preferred Capital**

Bill Laird, *SVP, National Portfolio Manager*

Sharon Mancero, *Senior Vice President*

Tom Murphy, *President*

### **Western Shamrock Corporation**

Tom Hudgins, *President and COO*

Jennifer Sedeno, *Vice President*

Greg Williams, *Chief Financial Officer*

### **White Clarke Group Inc.**

Jay Edwards, *Vice President, Business Development*

Shim Mannan, *Consulting Director*

Heather Slyman, *VP, Business*

*Development*

Brian Stephens, *Business Consultant*

### **Wolters Kluwer Lien Solutions**

Joni Baker, *Director of Regional Sales*

Monica Butz, *Strategic Sales Executive*

Connie Morgan, *Strategic Sales Executive*

### **World Acceptance Corporation**

Erik Brown, *Vice President of Operations*

Johnny Calmes, *Vice President, Chief Financial Officer*

Tiara Coleman, *Branch Manager*

Clint Dyer, *EVP*

Rita Guillen, *Branch Manager*

Linda McBee, *Branch Manager*

Chad Prashad, *President & CEO*

Jeff Tinney, *Senior Vice President, Western Division*

Jack Willyard, *Senior Vice President of Southeastern Division*





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